

8.13. NSROC Tender for Asphalt Road Surfacing, Patching and Associated Works 2022-24

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ENDORSED BY: Duncan Mitchell, Director Engineering and Property Services

ATTACHMENTS: Nil

PURPOSE:

This report is to provide Council with an analysis of the outcome of the tender process for the NSROC Asphalt Road Resurfacing, Patching and Associated Services contract. Table 1 of this report recommends the establishment of a panel of approved contractors for the delivery of Principal Asphalt Services, Patching, and other associated services.

EXECUTIVE SUMMARY:

Public tenders for the Northern Suburbs Regional Organisation of Councils (NSROC) Road Surfacing, Patching and Associated Works were called for on 1 March 2022 with a nominated closing date of 29 March 2022.

North Sydney Council participated in a NSROC Tender for the establishment of a Road Surfacing, Patching and Associated Works Panel for the period 1 July 2022 to 30 June 2024 with each Council having the option to extend for an additional one (1) year plus a further one (1) year extension at Council's discretion, subject to satisfactory performance at annual contract review, to extend the expiry date to 30 June 2026. This report outlines the tender assessment (which North Sydney Council staff took part in) and recommends the establishment of a panel of approved contractors.

FINANCIAL IMPLICATIONS:

Funding for Councils Roads Program is included in the Delivery Program for 2022/2023 and 2023/2024.

RECOMMENDATION:

1.THAT In accordance with the Local Government (General) Regulation 2021 Clause 178 subclause (1) (a), the companies outlined in Table 1 of this report be appointed as panel members for the provision of Principal Asphalt Services, Patching, and other associated services for a period of two years from 1 July 2022 to 30 June 2024.

2.THAT the Director of Engineering and Property Services is the delegated Authority to extend the Contract options, if desired, as per the tender documents for two periods of one year each, with a maximum ending date of 30 June 2026.

3.THAT the General Manager be authorised to take any necessary action to implement the decision including entering associated contracts.

4.THAT once Council has executed the Contract, information relating to the successful tender be published in Council's Register of Contracts as required by Government Information (Public Access) Act 2009 - Part 3 Division 5 - Government Contracts With Private Sector.

LINK TO COMMUNITY STRATEGIC PLAN

The relationship with the Community Strategic Plan is as follows:

2. Our Built Infrastructure

2.1 Infrastructure and assets meet diverse community needs

BACKGROUND

The Northern Sydney Regional Organisation of Councils (NSROC) issued a Request for Tender (RFT) for establishing a Road Surfacing, Patching and Associated Works Panel on 1 March 2022 via Tenderlink, and advertised in Sydney Morning Herald. The closing date of the tender was 29 March 2022.

Tender submissions were sought covering capacity and capability of tenderers and prices for services. Contracts of this nature can be beneficial to Council in that the Council is able to leverage the economies of scale from joint procurement action by Northern Sydney Regional Organisation of Councils members.

The seven participating member Councils of NSROC are:

- Hunter's Hill Council
- Ku-ring-gai Council
- Lane Cove Council
- North Sydney Council
- City of Ryde Council
- Willoughby City Council
- Mosman Council

This contract was refined to ask tenderers for a single price for all NSROC member Councils as opposed to prior tenders which established council-specific price offers from tenderers.

Subject to Council endorsing the recommendation, Council will arrange for contracts to be entered into with selected tenderers by 26 August 2022.

Given the commercial-in-confidence nature of this tender and as the volume of information in the tenders, Schedule of Rates and detailed contractual information has not been included with this report. If Councillors wish to view the NSROC tender evaluation or further details, they may contact the Director of Engineering and Property Services.

Finalisation of this tender has also been subject of briefings to the NSROC General Managers Advisory Group, who endorsed the recommendation of the Panel of suppliers.

Note: The General Manager for North Sydney Council has taken part throughout the process.

CONSULTATION REQUIREMENTS

Community engagement is not required.

DETAIL

Tender Specification

The specification for the Tender for Road Surfacing and Patching and Associated Works was structured into the following service groups:

Principal Asphalt Services

- Supply, delivery and laying of asphaltic concrete products
- Profiling or milling
- Heavy patching (milling & filling)
- Edge milling
- Associated works

Day works schedule – labour, equipment and plant hire, and Traffic control

Other Asphalt Services relevant to Mosman Council asphalt road works

- Supply, Delivery and Laying of Other grades of Asphaltic Concrete products
- Patching of road pavement
- Heavy patching granular base and asphalt intermediate and wearing course
- Line and pavement marking
- Other surfacings
- Bituminous crack sealing of road pavement

Tender Assessment

The tender process was managed by NSROC. The tender assessment included probity by NSROC, legal advice on procurement and governance issues by Maddocks - Lawyers, and technical assessment and input by Council's Engineers. The process was overseen by the Project Control Group consisting of Procurement Managers from NSROC Councils.

The companies that submitted tenders (in alphabetical order) were:

<ul style="list-style-type: none">• ANJ Paving• Bitupave• CD Asphalt• Colas Solutions• Complete Linemarking Services• Downer EDI	<ul style="list-style-type: none">• NA Group• NSW Spray Seal• North Shore Paving Co• Optimal Civil• Planet Civil• State Asphalt
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<ul style="list-style-type: none"> • Fulton Hogan • JM Schembri • KK Civil 	<ul style="list-style-type: none"> • State Civil • Stateline • SuperSealing
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The tender was organised in two stages.

Stage 1

- Non-price submissions establishing qualifications, capability and capacity of tenderers,
- Expression of Interest (EOI) for the supply of Principal Asphalt Services, and
- Schedule of Rates for the supply of Other Asphalt Services

Stage 2

- Schedule of Rates for Principal Asphalt Services from selected contractors who were assessed as meeting the capacity and capability requirements based on their submission in Stage 1.

Both stages were assessed against a pre-determined tender evaluation plan. This was included in the RFT document set and was as follows:

Stage 1

Other Asphalt Services:

Price: 40%

Non-price criteria: 60%

Other Asphalt Services (OAS) supplier selection was done based on capability and capacity and prices for each type of service. Each of these services had offers from both specialist providers (who were also cheaper) and other providers whose prices were significantly higher. The shortlisting recommended to the panel was done by all the Engineers in a meeting by examining the prices offered by each qualified (on capability and capacity) supplier for each service type

Shortlisting tenderers to be invited to submit price offers for Principal Asphalt Services was based on an assessment of non-price criteria as well as compliance with Tender conditions.

Non-price evaluation criteria were assessed as follows:

- Governance and Compliance (100%):
- Current and previous experience – 35%
- Capability – 35%
- Risk Management – 15%
- Small and medium enterprise participation – 10%
- Aboriginal participation in construction – 5%

Stage 2

Stage 2 submissions for Principal Asphalt Services were evaluated wholly on price using typical work packages agreed by the Tender Technical Group.

Table 1. Recommended Contractors for the establishment of a Road Surfacing, Patching and Associated Works Panel

Principal Asphalt Services	Recommended empanelled contractors
Supply, Delivery and Laying of Asphaltic Concrete products	<ul style="list-style-type: none"> • Stateline Asphalt Pty Ltd • Bitupave Pty Ltd • Downer EDI Works Pty Ltd • ANJ Paving Pty Ltd • State Asphalt Services Pty Ltd • Fulton Hogan Industries Pty Ltd
Profiling or Milling	
Heavy patching (Milling and Filling) – granular base	
Edge Milling	
Pothole investigation	
Supply only and Supply and Deliver ex-bin asphalt	
Day Works Schedule – Labour, equipment & plant hire	
Traffic Control	

Other Asphalt Services	Recommended empanelled contractors
Supply, Delivery and Laying of Other grades of Asphaltic Concrete products	<ul style="list-style-type: none"> • State Asphalt Services • C&D Asphaltting • ANJ Paving
Patching of road pavements	<ul style="list-style-type: none"> • Planet Civil Pty Ltd • J&M Schembri Pty Ltd • C & D Asphaltting Pty Ltd • Stateline Asphalt Pty Ltd
Heavy patching granular base and asphalt intermediate and wearing course	<ul style="list-style-type: none"> • State Civil • Optimal Civil • NA Group
Line and Pavement Marking	<ul style="list-style-type: none"> • Complete Linemarking Services Pty Ltd • Optimal Civil Pty Ltd
Other surfacings	<ul style="list-style-type: none"> • Bitupave Ltd t/a Boral Asphalt • Colas Solutions Pty Ltd • Downer EDI Works • Fulton Hogan • NA Group • Optimal Civil • State Asphalt Services • State Civil

Bituminous crack sealing of road pavement	<ul style="list-style-type: none">• Colas Solutions Pty Ltd• The Trustee for SuperSealing Unit Trust• NSW SpraySeal Pty Ltd
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