

## **10.8. Acceptance of Tender - Tender No 8-2022 for Provision of Security Services**

**AUTHOR:** Joanna Gibson, Team Leader Events

**ENDORSED BY:** Margaret Palmer, Director Corporate Services

### **ATTACHMENTS:**

1. CONFIDENTIAL - Tender 8 2022 Provision of Security Services [**10.8.1** - 3 pages]

### **PURPOSE:**

The purpose of this report is to provide Council with the analysis and recommendation of the tender process for Tender 8-2022 Provision of Security Services.

### **EXECUTIVE SUMMARY:**

Tenders were called for the submission of tenders for the Provision of Security Services.

If the Council wishes to discuss the report, the meeting should be closed to the public to do so, in accordance with the following section of the *Local Government Act 1993*:

*(d)(i) commercial information of a confidential nature that would, if disclosed prejudice the commercial position of the person who supplied it and because consideration of the matter would, on balance be contrary to the public interest as publication of all tendered amounts would discourage potential tenderers from submitting commercial information in future and would affect Council's ability to obtain value for money services.*

### **FINANCIAL IMPLICATIONS:**

Funding for event security is included in the operational budget and has been allowed for in the long-term financial plan.

### **RECOMMENDATION:**

- 1. THAT** Council endorse the appointment of a panel of the three highest scoring Tenderers for Tender 8-2022 to provide security services for New Year's Eve and other Council events.
- 2. THAT** the General Manager be authorised to take any necessary action to implement the decision including entering associated contracts.
- 3. THAT** Council resolves that the identified attachment to this report is to be treated as confidential in accordance with section 11(3) of the Local Government Act for the following reason under section 10A(2) of the Local Government Act:

- (d) *commercial information of a confidential nature that would, if disclosed*
  - (i) *prejudice the commercial position of the person who supplied it*

It is further noted that release of this information would, on balance be contrary to the public interest as publication of all tendered amounts would discourage potential tenderers from submitting commercial information in future and would affect Council's ability to obtain value for money services.

## LINK TO COMMUNITY STRATEGIC PLAN

The relationship with the Community Strategic Plan is as follows:

### 5. Our Civic Leadership

#### 5.2 Strong civic leadership and customer focussed services

## BACKGROUND

North Sydney Council's event-related security requirements and costs have increased over recent years, primarily from the need to manage the risk of Council's New Year's Eve (NYE) event due to its popularity and consequential crowd size.

In 2019 a tender for the Provision of Security Services was called, for a two-year contract with the option to extend for an additional year; this option was exercised. The contracts were further extended until 31 March 2023, to allow for the tender process and successful delivery of the event season.

The purpose of this Security Services Tender is to appoint a panel of suppliers to provide security services. As NYE is the largest and most complex event run by North Sydney Council, it was a focus of tender evaluation. Provisions were made for a schedule of rates component, for NYE and for services required across Council for other events including those held at North Sydney Oval, and the Coal Loader Centre for Sustainability.

## CONSULTATION REQUIREMENTS

Community engagement is not required.

## DETAIL

### Tenders Received

The methodology adopted to undertake the tender evaluation of Tender 8/2022 was based on selection criteria outlined in the tender documents, and in accordance with the Local Government Act 1993, and the Local Government (General) Regulation 2005.

Tenders were called and closed at 3pm on 11 October 2022. Nine tenders were received by the appointed time. Listed in **strict alphabetical order**, the tenderers were:

Tenderer
Akbar Enterprises T/A ECS International Security
Armour Security Pty Ltd
Australian Concert and Entertainment Security Pty Ltd T/A ACES Group

<b>Tenderer</b>
Golden Eagle Security
Guardian Venue Management International
Southern Cross Group Services Pty Ltd
State Guard Protective Services Pty Ltd
Vibrant Services Pty Ltd
Wrightway Security Services Pty Ltd

Open tenders were called and were received until 3pm, 11 October 2022 via Tenderlink.

The information provided by tenderers which is commercial in confidence has been protected and will not be disclosed in accordance with section 10A(2)(d) of the Local Government Act 1993. A consistent standard for all tenderers was used to assess any request for confidentiality by a tenderer. The following information is treated as confidential in the confidential attachment:

1. Tender evaluation, including selection criteria

The tender evaluation process and details of the point score assessments were considered by a Tender Evaluation Panel comprising three staff members from two Divisions, being Corporate Services and Open Space and Environmental Services. The tender process was reviewed and endorsed by Council's Procurement Panel for adherence to the Procurement Policy.

2. Tender evaluation panel results

The final ranking and point scores of the tenders are identified in the table in the confidential Attachment. The assessment was based on Council's standard tender evaluation methodology, as outlined in the selection criteria.

3. Funding and costing details

Application for access to documentation should be through lodgment of a GIPA Public Information application form and payment of prescribed fees.

Project Anticipated Start: April 2023

Anticipated Completion: April 2025, or April 2026 if the option to extend is utilised

Responsible Officer: Joanna Gibson, Team Leader Events